## **MONTHLY RESULTS – JULY 2023**

| KEY MONTHLY INDICATORS (PERCENT CHANGE) |                           |                           |                                |  |  |  |
|---|---------------------------|---------------------------|--------------------------------|--|--|--|
|   | May 2023 from<br>Apr 2023 | May 2023 from<br>May 2022 | 5 Mos 2023<br>vs<br>5 Mos 2022 |  |  |  |
| New Orders                              | +24                       | +15                       | -13                            |  |  |  |
| Shipments                               | +13                       | -18                       | -15                            |  |  |  |
| Backlog                                 | -2                        | -61                       |                                |  |  |  |
| Payrolls                                | +4                        | -13                       | -8                             |  |  |  |
| Employees                               | -1                        | -9                        |                                |  |  |  |
| Receivables                             | +2                        | -30                       |                                |  |  |  |
| Inventories                             | -5                        | -23                       |                                |  |  |  |
|   |                           |                           |                                |  |  |  |

## PERCENT INCREASE/DECREASE COMPARED TO PRIOR YEAR

|           | New Orders | Shipments | Backlog | Employment |
|-----------|------------|-----------|---------|------------|
| 2022      |            |           |         |            |
| May       | -41        | +10       | -4      | +3         |
| June      | -39        | +10       | -17     | +2         |
| July      | -37        | -6        | -25     | +1         |
| August    | -34        | +9        | -35     | +1         |
| September | -26        | +5        | -40     | _          |
| October   | -30        | +2        | -47     | -1         |
| November  | -35        | +1        | -52     | -2         |
| December  | -31        | +3        | -43     | -2         |
| 2023      |            |           |         |            |
| January   | -25        | -3        | -40     | -4         |
| February  | -17        | -6        | -62     | -5         |
| March     | -14        | -16       | -63     | -6         |
| April     | -19        | -28       | -64     | -9         |
| May       | +15        | -18       | -61     | -9         |
|           |            |           |         |            |