



At the end of the day, all we have is our reputation.

We are honored to be there for you, whenever you need us.

Face to Face.

Face to face



CLING TO DEPENDABLE ALLIES

Perhaps no other relationship gives us greater satisfaction than the associations, foundations, schools and universities, and other organizations that fortify our communities. Along the way, we've learned that not-for-profits above all respect faithful partners who add value. Without reservation, Smith Leonard is prepared to guide you through the intricacies of federal and state governmental regulations, as well as requirements from other oversight bodies. We stake our reputation alongside yours, so that we both maintain the trust and credibility of those we serve.

THE BDO ALLIANCE USA: A POWERFUL CONNECTION

Smith Leonard is an independent member of the BDO Alliance USA, a nationwide association of independently owned local and regional accounting, consulting and service firms with similar client service goals. The BDO Alliance USA brings us the necessary tools to help us better serve our clients with greater flexibility, efficiency and cost effectiveness. The firm serves clients through more than 60 offices and 400 independent Alliance firm locations nationwide. As an independent Member Firm of BDO International Limited, BDO serves multi-national clients through a global network of over 1,400 offices in 154 countries.

WE'RE THERE WHEN YOU NEED US

No one is more aware than you that higher education institutions have their own set of special concerns.

And because we serve a variety of related clients, we take pride in our ability to anticipate both the issues and the opportunities that come your way. Quite simply, this process is called preparation. It means we focus on your specific needs from the beginning.

Through our team (and those of the BDO Alliance USA) we can provide you with:

- Audit, review and compilation services
- Benchmarking and analytical review
- Bonus and incentive program development
- Budgeting and cash flow analysis
- Business valuation
- Internal controls consulting
- Management information systems consulting
- Outsourcing
- Overhead analysis
- Protecting exempt status
- Strategic planning
- Tax compliance and consultations
- Uniform Guidance (Supercircular – formerly A-133)
- Unrelated business income tax planning

STAYING UP TO SPEED ALL THE TIME

Keeping up with the latest accounting and tax rules has never been a part-time job; and if things remain the same, the challenge will only accelerate. So we remain plugged in to the latest changes in accounting and tax rules by investing in many hours of training each year and staying active in the BDO Not-for-Profit Industry Group, as well as associations such as NCASFAA and NACUBO.

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