



We have learned there's only one way to earn respect, build trust and produce results. That's by being close to our clients. And there's really only one way to do that. **Face to Face.**

Face to face



DEEP ROOTS GAIN A WIDE PERSPECTIVE

The transportation industry presents its own set of unique challenges, but Smith Leonard's depth of knowledge and years of experience within this industry make us uniquely positioned to help meet those challenges. Looking to the future of this industry, we continue to expand our industry experience with similar privately-held companies like yours.

BDO ALLIANCE USA: A POWERFUL CONNECTION

Smith Leonard is an independent member of the BDO Alliance USA, a nationwide association of independently owned accounting and consulting firms. Among the nation's leading firms, BDO serves both public and privately held businesses and management-controlled companies out of 64 US offices.

Through this association, we also are connected to BDO International, one of the world's largest accounting and consulting organizations, with over 1,400 member firm offices in 154 countries.

ESTABLISH A FOUNDATION

No one is more aware than you that the transportation industry has its own set of special concerns. And because we serve a variety of related clients, we take pride in our ability to anticipate both the issues and the opportunities that come your way.

Quite simply, this process is called preparation. It means we focus on your specific needs from the ground up and that we are able to provide clients a variety of accounting and consulting services, including:

- Audit, compilation and review services
- Benchmarking and analytical review
- Bonus and incentive program development
- Budgeting and cash flow analysis
- Business transition and succession planning
- Business valuation
- LIFO, analysis and consulting
- Cost segregation
- Inventory costs and profitability analysis
- Financing issues
- Management information systems consulting
- Merger and acquisition assistance
- Overhead analysis
- Strategic planning
- Tax compliance and consultations

We also connect our clients to resources that save them money in important areas, including property taxes, utilities, credit card processing, and freight charges.

Our strength is in the experience we bring and the proactive value-added advice we deliver. We know your industry. Now let us get to know you.

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